

You don't use *national averages* to determine the *local weather*, so why use them to determine if *now's the time to buy a home*?



Interest rates are nearing historical lows and combine that with safer financing options and an abundance of homes to choose from now is a great time to buy a home. Home values may be decreasing nationally, but locally, they're on the rise. Last year, the median selling price for residential property increased 5.3 percent. Don't let the home you should have bought this year, cost you more next year.

All real estate is local, contact a local REALTOR® today.

For more information on Northwest Indiana's local housing market and communities, and to find a local REALTOR®, visit [www.gniar.com](http://www.gniar.com).



**Greater Northwest Indiana Association of REALTORS®**

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